

## Testimonials

Thousands of businesses rely on the support and guidance of our service every day and acknowledge the helping hand given by Peninsula. Below are some of the comments made about Peninsula by our clients.

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**Fish Insurance** - *Elissa Foster, CEO of Fish Insurance said: "As a company providing extensive cover through our Independent Living Employment Protection policy we wanted to ensure our clients, who are unlikely to have experience as employers, had swift and easy access to professional legal and employment advice. The issue we had was identifying who could provide those services. We were put in touch with Peninsula Business Services, which proved to be a perfect fit."*

**Oceanteam 2000 Ltd** - *Sue Woolbright, HR Manager of Oceanteam 2000 Ltd said: "The phenomenal speed of growth over the last few years, coupled with the fact that this is a company operating on a 24/7 basis, is not what most people would consider a normal working environment. This meant that it was vitally important to put in place the right structures and procedures relating to employment law. After being invited by Hales Recruitment to a Peninsula seminar, we recognised that here was an organisation that could strengthen and support procedures within the company. "Having the breadth of experience which the Peninsula Advisers and Consultants have is very reassuring for the company, and to know that Peninsula is there at the end of the phone and able to dispense advice at any time of the day or night is a great comfort."*

**Medical Defence Union Services** - *Nicola Turner, Head of Marketing for the MDU Services said: "Being associated with Peninsula was the right choice for us because our members expect us to provide the very best of services and we have no doubts that Peninsula, being the market leader in its own field, has the same high reputation and standards as the MDU to protect". "The association with Peninsula is an important undertaking for the MDU, and is one our GP members have been asking for. We anticipate that our relationship with Peninsula is going to be even more valuable in the future".*

**Burrow Down Support Services Ltd** - *Louise Cousins, Owner of Burrow Down Support Services Ltd said: "BusinessWise is a very important and useful tool for my business in allowing everything to be logged. In a business like ours keeping track of day-to-day management of our workforce is essential, as is members of my management team being able to contact someone in Peninsula day and night and be given expert advice on employment related issues."*

**Pathways North West** - *Claire Mason, Director of Pathways North West said: "We joined Peninsula in 2005 when we had eight employees and it is one of the best decisions we have ever made. The number of times Peninsula's advisers have headed us away from potential disaster are too numerous to recall. Without Peninsula we would have made simple, but costly, mistakes through ignorance and naivety,"*

**Hawkshead Relish Company** - *Mark and Maria Whitehead, Owners of Hawkshead Relish Company said: "It is like having another highly skilled employee who is available any time of the day and night. It is a great weight off our shoulders and allows us to concentrate on developing the business," she added.*

**Account Matters Ltd** - *Josie Smith, Managing Director of Account Matters Ltd said: "I advise clients to concentrate on what is important to setting up their business and keeping it going and to outsource everything else. They can earn more money than it costs outsourcing paperwork to us. I tell them that I have little knowledge of HR, so I outsource that to Peninsula, whose advisers are marvellous and take a great deal off my mind. I recommend them all the time.*

**3P Logistics** - *Ian Walker, Owner of 3P Logistics said: "Although I have a great deal of experience in health and safety and HR management, legislation is changing all the time. I needed to keep abreast of those day-to-day changes and provide support to the existing management team. I felt the best option was to link up with Peninsula which, like us, is a dedicated professional support organisation. What I love about Peninsula is its online services, being able to download working documentation and receiving related email updates."*

**Conrad Anderson LLP** - *Steve Anderson, Managing Director of Conrad Anderson LLP said: "I went to a Peninsula seminar covering health and safety issues and the experience quite simply frightened the life out of me. I didn't realise how vulnerable an employer can be over the simplest thing," "Knowing that I have Peninsula on hand around-the-clock is like having a security blanket. It gives us peace of mind and allows us to get on with running the business. We could never find the time to deal with all the paper work and be aware of all the legislation"*